



23-24
ANNUAL REPORT



#### **About the Miami-Dade Beacon Council**

As a vital catalyst for economic development in Greater Miami, The Beacon Council is the gateway to inclusive opportunity, unparalleled growth, and transformational impact. We achieve this by growing the local economy, championing Miami's business brand, supporting talent and workforce development, and shaping Greater Miami's economic future. Established in 1985, The Beacon Council has attracted more than 160,000 new jobs and \$8 Billion of new investment to Miami-Dade County. For more information, visit BeaconCouncil.com.

The 2023-2024 Annual Report documents the organization's activities and KPIs for the last fiscal year, which ran from October 1, 2023 to September 30, 2024.















### **01** Message from Leadership

#### Building Beacon and Greater Miami...Together.

Rodrick T. Miller
President & Chief Executive Officer
Miami-Dade Beacon Council



Dear Partners, Stakeholders, and Friends,

As the Miami-Dade Beacon Council nears its 40th anniversary, I am proud to reflect on the remarkable progress we've made together during the 2023-2024 Fiscal Year. This year has been a testament to the resilience, innovation, and collective power of partnerships driving Greater Miami's economic success.

In my first full year as President and CEO, and with the first year of activity under our strategic plan, the results have been extraordinary. We created over 10,000 new jobs, including 2,529 direct positions, and secured more than \$806 million in capital investments. Nearly half of these investments and jobs were focused in historically underserved areas, furthering our commitment to equitable growth. These achievements helped solidify Greater Miami's position as the nation's #1 metro for Economic Strength, as ranked by Area Development.

Our success stems from deep collaboration. Our longstanding partnership with Miami-Dade County remains foundational, and we proudly welcomed Medley and North Miami as new municipal partners this year. By working with industry leaders, nonprofit organizations, and public officials, we've demonstrated how collective action can turn challenges into opportunities.

At the heart of our mission is growing our economy, and this year we sharpened our focus on retaining businesses, fostering innovation, and targeting key industries. Companies like BNP Paribas, Iron Mountain Data Centers, and Noven Pharmaceuticals chose Miami for their growth, highlighting our unique strengths in foreign direct investment and entrepreneurship. Looking ahead, we are expanding our strategies with entrepreneurial acceleration programs and tools to ensure Miami remains competitive on the global stage.

Our people are our greatest asset. Greater Miami boasts one of the nation's most dynamic workforces, consistently ranking as a top market for quality talent. This year, we partnered with our Academic Leaders Council to establish ambitious Talent Development Goals, aiming to increase the percentage of residents with advanced degrees to 65% by 2040. By prioritizing



professional development, micro-credentialing, and support for underserved populations, we are preparing residents to thrive in an evolving economy.

Long-term success also depends on addressing systemic challenges. Through our Opportunity Miami initiative and the ClimateReady Tech Hub, we are leading the way in sustainability. Our partnerships with Miami-Dade County Public Schools, Teach For America, and industry leaders have begun to reframe the conversations around education, workforce development, and housing solutions to ensure opportunities for all to fully participate in our economy.

This year, our marketing efforts reached over 1.2 billion people, with an earned media value of \$11 million, further solidifying Miami's global brand. By refining our messaging, launching a new website, and deepening key partnerships, we've elevated Miami's profile as a world-class business hub and laid the foundation for future campaigns.

As we reflect on these accomplishments, it is clear that continued collaboration and bold action will shape our path forward. With world-class assets, a diverse industry base, and an unparalleled workforce, Greater Miami is uniquely positioned to achieve even greater heights. Together, we can build a sustainable, inclusive, and competitive economy.

Thank you for your unwavering partnership and dedication. I look forward to what we will achieve together.

With gratitude and optimism,

Rodrick T. Miller
President & CEO
Miami-Dade Beacon Council



"As I start my second term as Chair of The Beacon Council, I am confident in Miami-Dade County's position as a gateway to the world. We have hit a milestone year with unprecedented growth and have significantly innovated in ways that have fueled the expansion of local businesses, further elevating Greater Miami as a world-class business hub."

# Juan Carlos Liscano 2023-2025 Beacon Board Chair Vice President of Miami Hub Operations

#### **01** Message from Leadership

### Organizational Mission & Vision for Greater Miami



### **Mission**

Drive a more sustainable, inclusive, and competitive economy for Greater Miami.



### **Vision**

Greater Miami is unparalleled as a global business community, where a diverse workforce, innovation and opportunity intersect to produce a prosperous economy.





Rolled out in 2024, our 5-Year Strategic Plan serves as a roadmap, providing focus and an actionable framework for The Beacon Council to deliver on its mission.

#### Grow the Economy

Attract and retain quality jobs and investment.

### <sup>2</sup> Champion Miami

Market Greater Miami as a leading global business hub.

#### Invest in People

Support talent and workforce development, retention and attraction.

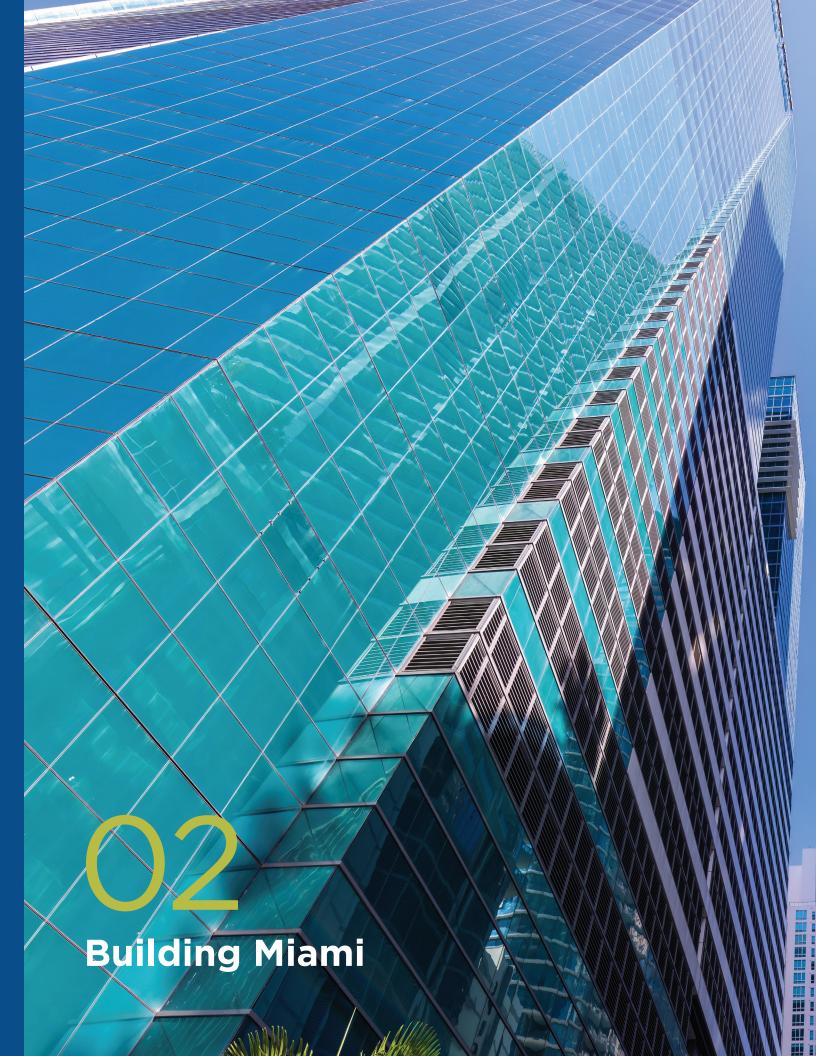
#### Shape the Future

Engage on issues impacting our economic future.

#### Deliver & Track

Strategic partnerships and funding development.

Please visit next.beaconcouncil.com for more information on our strategic plan.





### 2023-2024 Economic Development KPIs & Impact on Greater Miami

our impact, capturing progress in job creation, investment attraction, business expansion, a more prosperous, sustainable future for Greater Miami.

# 45

### **Completed Projects**

Targeted Urban Areas will benefit from 51% of the new capital investment and 45% of new direct jobs, advancing our inclusive development goals.

# 10,287

Total New Jobs

- 2,529 Direct
- 7,758 Indirect/Induced

# 121 New Square Footage

\$86,311 Average Salary



\$806M New Capital Investment

A New Record for The Beacon Council

\$16.6M Annual Tax Revenue

for Miami-Dade County

75% Businesses Indicated Plans for Growth

## 2023-2024 Beacon Council Projects

Company Name	Project Type	Target Industry	Origin Country	Commission District	City
AerSale	Expansion/Retention	Aviation	USA	12	Hialeah Gardens
BNP Paribas	Recruitment	Finance Services	France	5	Miami
Boali	Recruitment	Hospitality & Tourism	Brazil	3	Miami
Codename: E-lixr	Miami-Dade Startup	Trade & Logistics	USA	3	Miami
CODERIO	Recruitment	Tech	Argentina	5	Miami
Connectd	Recruitment	Tech	UK	5	Miami
Doomsday Technology	Miami-Dade Startup	Trade & Logistics	USA	6	Miami
Easescreen	Recruitment	Tech	Austria	6	Coral Gables
FedEx Latin America	Expansion	Trade & Logistics	USA	6	Miami
Floww	Recruitment	Finance Services	UK	5	Miami
Gesnaer USA.	Recruitment	Aviation	Spain	6	Miami
Gloval Shipping USA	Expansion	Trade & Logistics	USA	12	Hialeah
GMS Management Solutions USA	Recruitment	Tech	Spain	5	Miami
Grant Wagner	Recruitment	Other	USA	5	Miami
Hi Deliver	Miami-Dade Startup	Trade & Logistics	USA	12	Doral
HydraMetrix	Expansion	Other	Chile	3	Miami Beach
Inter&Co	Recruitment	Finance Services	Brazil	5	Miami
Iron Mountain Data Center	Expansion	Tech	USA	2	Miami
ITACA Technologies	Recruitment	Tech	Spain	12	Hialieah Gardens
Kings Exports & Imports	Expansion	Trade & Logistics	USA	12	Doral
Leenspace	Miami-Dade Startup	Tech	Uruguay	5	Miami
Lodgerin	Recruitment	Hospitality & Tourism	Spain	7	Coral Gables
Manolo Bakes	Recruitment	Other	Spain	12	Miami





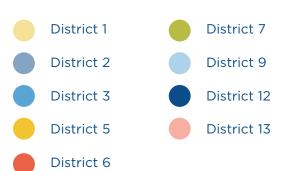
Company Name	Project Type	Target Industry	Origin Country	Commission District	City
MIAX	Expansion	Finance Services	USA	3	Miami
Nexess Solutions	Recruitment	Tech	France	3	Miami
Noven Pharmaceuticals	Expansion	Life Sciences & Healthcar	re USA	9	Miami
OLR Services, Inc.	Expansion	Trade & Logistics	USA	12	Doral
Paardekooper / Broekhof USA	Expansion	Trade & Logistics	USA	12	Miami
PharmaLab	Expansion/Retention	Life Sciences & Healthcar	re USA	13	Miami Lakes
MSC Group	Expansion	Trade & Logistics	USA	3	Miami
Quant16	Recruitment	Finance Services	USA	5	Miami
Reto Health & Performance	Recruitment	Life Sciences & Healthcar	re Spain	5	Miami
Rock Thompson	Recruitment	Creative Industries	Nigeria	1	Miami Gardens
Solubag	Recruitment	Other	Chile	7	Key Biscayne
SOMPO	Recruitment	Finance Services	Japan	5	Miami
Sosmatic	Recruitment	Tech	Spain	7	Coral Gables
Startup OLE	Recruitment	Creative Industries	Spain	5	Miami
Taligent LLC	Recruitment	Tech	Argentina	3	Miami
TBS (Trading Business & Service	s) Expansion	Trade & Logistics	Brazil	12	Doral
TechsBCN	Recruitment	Tech	Spain	5	Miami
Three Zero Five Transportation	Expansion	Hospitality & Tourism	USA	1	Opa Locka
Tiny Mile	Recruitment	Tech	Canada	5	Miami
Tiro Partners	Recruitment	Tech	UK	5	Miami
UnDelay	Miami-Dade Startup	Aviation	USA	3	Miami
VOLTA ion	Expansion	Tech	USA	1	Miami

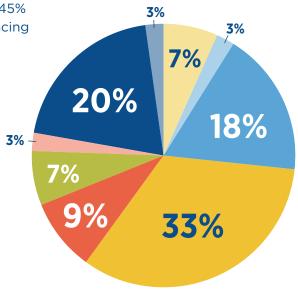


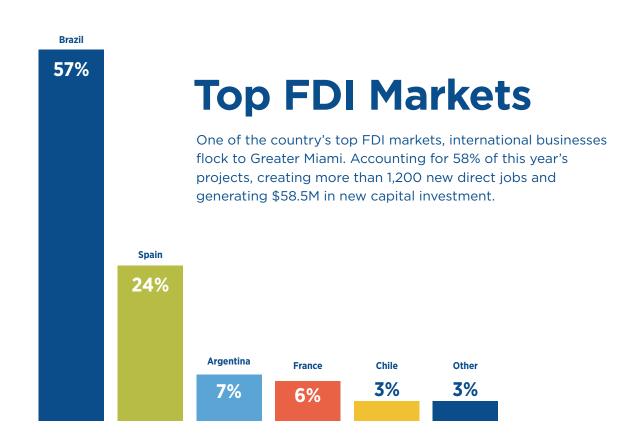
# **45 Projects**

With 34 thriving municipalities throughout Greater Miami, companies are able to identify the location for their company's continued growth. 51% of the new capital investment and 45% of new job commitments are in Target Urban Areas, advancing our inclusive development goals.

#### Projects per District

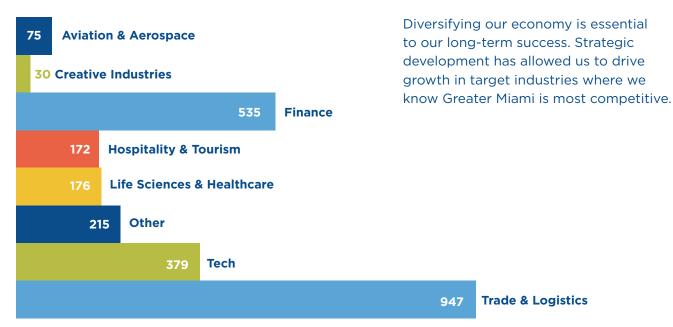








# 2,529 New Direct Jobs by Target Industry

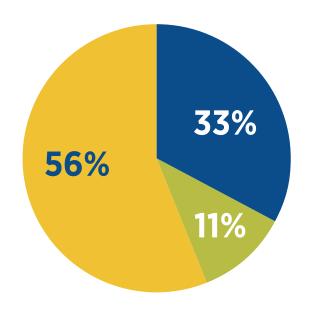


Does not include indirect or induced jobs.

## **Recruitment & Retention**

Retaining and growing our existing businesses and startups is as vital to our local economy as our targeted recruitment efforts. This year's successes include both delivering on our HQ recruitment strategy with multiple HQ projects, and almost a 50/50 split between recruitment and retention projects.





### Impact Stories: Highlights from Our Past Year

#### **International Finance Leads, Fintech Still Strong**

Investments totaling \$53 million created 535 jobs, driven by expansions like Inter&Co, a Brazilian financial super app now headquartered in Miami; Quant16 expanding from Chicago; and BNP Paribas, the EU's leading bank, now in Brickell. Another 23/24 project, MIAX Sapphire, will be the first national securities exchange to establish operations in Miami.







#### **Tech Sector Leading Growth**

Growing 3X since 2020, Greater Miami's tech sector is thriving, boasting the most diverse tech talent in the country and ranking #4 for tech talent growth. Accounting for the largest percentage of this year's project activity at 29%, Miami's attracting leaders in fintech, healthtech, logisticstech and cybersecurity. With a \$154,000,000 investment, Iron Mountain Data Center's expansion serves to underscore Miami's emergence as a leader in tech infrastructure.

One of the country's leading markets for foreign direct investment, 85% of this year's tech projects—including Coderio, Connectd, and Pinkbot—are international.

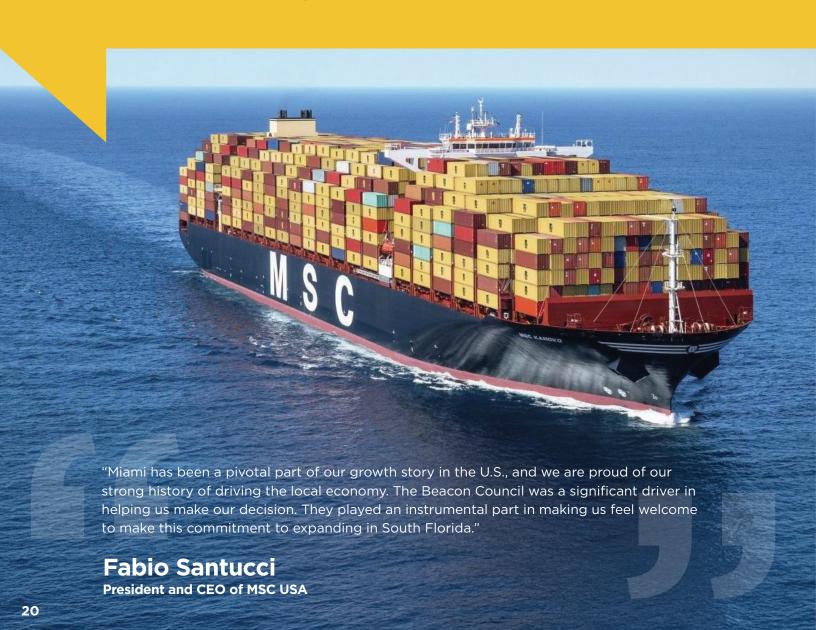
Self-described "customer service-obsessed food and robot lovers", Pinkbot seeks to disrupt the third party restaurant delivery industry. Their adorable and efficient robots can be spied riding through Brickell with purpose as they hurry to deliver hot food, better margins, and smiles all around.

#### Impact Stories: Highlights from Our Past Year

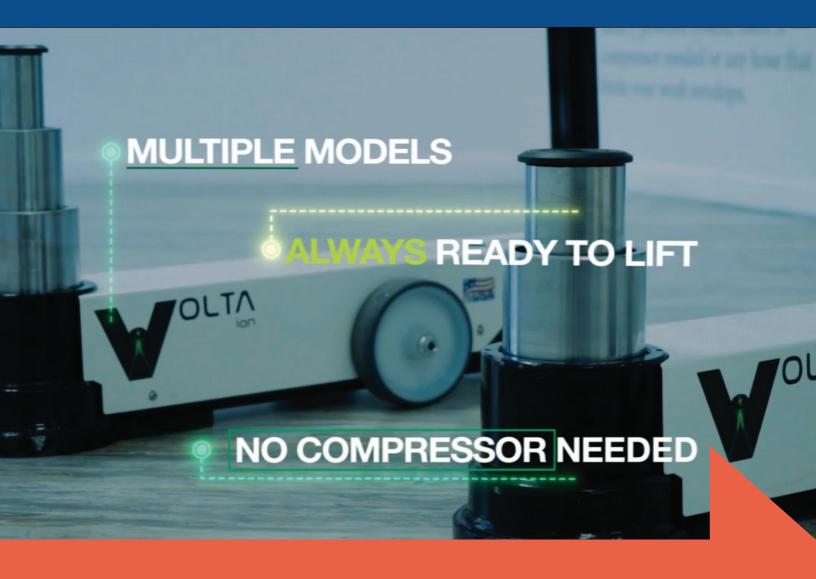
# **Unparallelled Connectivity Drives Trade Logistics Leadership**

With one out of every four jobs impacting the trade and logistics sector, coupled with Miami's dominance as the Cruise Capital of the World, it is only natural to have MSC Group choose Miami for their consolidated HQ. Their \$100 million investment in Miami-Dade will bring approximately 250 South Florida-based team members from MSC Cargo, MSC Cruises and Explora Journeys together in a new state-of-the-art facility in Wynwood. This is in addition to MSC's investment in the world's largest cruise terminal, presently under construction at PortMiami.

This year's trade and logistics-related projects represent a combined \$523 million in new capital investment for Miami-Dade County.







#### **Sustainable Solutions & Innovation**

Recently designated a ClimateReady Tech Hub by the EDA, South Florida is a global leader in sustainability and innovation. From groundbreaking research at the University of Miami and Florida International University, to efficient air conditioning systems from Blue Frontier, Greater Miami is at the forefront of transformative solutions powering the blue and green economies.

One of many success stories is VOLTA ion, a Miami-based pioneer in sustainable automotive service equipment, revolutionizing the industry with innovations like heavy-duty hydraulic floor jacks powered by rechargeable lithium batteries.

Impact Stories: Highlights from Our Past Year

#### **International Outreach Continues to Deliver**

Greater Miami's focus on international investment led to strategic missions to the UK, Ireland, and Spain, reinforcing its position as a hub for innovation and economic opportunity. The UK and Ireland mission highlighted Miami-Dade's strengths in tech, sustainability, and urban mobility through engagements with government officials, private stakeholders, and leading companies. Key outcomes included expanding foreign direct investment (FDI) interest in FinTech, clean energy, and waste-to-energy projects. Similarly, the Spain mission targeted Madrid, Zaragoza, and Pamplona, focusing on fostering partnerships with Spanish companies and exploring technology and sustainability opportunities. Spain remained Miami-Dade's second-largest source of FDI, contributing \$14M and creating 319 jobs, while Brazil led foreign investments with \$33M and 460 jobs. International projects comprised 58% of projects and 48% of jobs, with an expected creation of 1,218 jobs. These missions solidified Greater Miami's global brand as a gateway to the Americas.







#### Impact Stories: Highlights from Our Past Year

#### opportunity miami

Launched in December 2021, Opportunity Miami, powered by the Miami-Dade Beacon Council, has been imagining the Miami of 2040—and helping our community build it. Since then, the initiative has engaged more than 12,000 followers and brought together more than 3,700 participants through 23 impactful events and 220+ original pieces of content that have garnered more than 86,000 combined views.

Heading into this milestone year, the evolving platform is doubling down on advancing its mission of amplifying a vision for innovation, inclusion, and sustainability. Program highlights this past year include the launch of the 2040 Talent Development Goals, an ambitious initiative aimed at ensuring 65% of Miami's working-age population holds a postsecondary credential by 2040. Led by the Academic Leaders Council, which unites local educational, public and private sector leaders in the spirit of driving collective progress, this program helps us develop a future-ready workforce, providing onramps to quality jobs for residents throughout Greatter Miami.

Through innovative initiatives and ongoing collaboration, Opportunity Miami is inspiring change and positioning Greater Miami as a global leader in opportunity and sustainable growth.









CareerSource South FLORICA SOUTH FLORICA





opportunity \* miami Live





#### The Class of 2040: Building Miami's **Next-Generation Workforce**

























#### Impact Stories: Highlights from Our Past Year

#### **Championing Miami in Chicago**

Demonstrating increased activity and engagement opportunities, The Beacon Council embarked on its first-ever joint economic development mission to Chicago this year in partnership with Miami-Dade Economic Advocacy Trust (MDEAT), CareerSource South Florida, and the Greater Miami Chamber of Commerce. Leading with outreach to Black and Latino-led businesses, founders, and investors, the delegation explored best practices to fuel inclusive growth in Greater Miami.

The delegation connected with more than a dozen influential business leaders and organizations, including meetings with 1871, Cleveland Avenue, Chicago Trend, and Quintin Primo, fostering meaningful dialogue and identifying opportunities.

A highlight of the trip was the genesis of Quant16, a dynamic new initiative now part of our active project pipeline, signaling tangible results from these strategic engagements. Beacon investors partnered to help extend our reach in-market, with Greenberg Traurig, First American Bank, JLL, and Tenant Rep all providing support in Chicago. Quant16, one of our 2024 projects, is a direct result of this mission, which helped build our pipeline and reinforced Greater Miami's position as a hub for innovation and opportunity.



















#### Nonprofit Partnerships Expand Reach & Influence

Collaboration is a powerful driver of economic growth and community resilience, enabling innovative solutions and creating opportunities that no single organization can achieve alone. Over the past year, the Miami-Dade Beacon Council has worked to deepen its partnerships with local nonprofits, including CareerSource South Florida, The Children's Trust, The Miami Foundation, Miami Tech Works, The Women's Fund Miami-Dade, and YWCA, among others. Working in concert with these organizations has allowed The Beacon Council to combine resources, share expertise, and leverage networks in innovative ways that efficiently address shared challenges.

By focusing on issues that influence economic development but extend beyond its core mission, The Beacon Council is addressing challenges that require collective action to drive meaningful, long-term impact. Working alongside organizations with complementary goals has expanded its reach and e nhanced its ability to engage on key priorities, such as workforce readiness, equity, and community well-being. These strengthened relationships ensure Beacon continues to amplify its impact, creating opportunities, and fostering a more inclusive and resilient economy for Greater Miami.





#### **03** Building Beacon

#### Your Beacon Council



#### Who We Are

As Miami-Dade County's official economic development partnership, **The Beacon Council** is dedicated to fostering a sustainable, inclusive, and competitive economy for Greater Miami. Since 1985, we have helped over 1,385 companies grow and have attracted more than 160,000 new jobs to this community.

#### What We Do

Support Your Growth with Services & Access to Incentives

#### **Business Growth Services**

Offering site selection, property searches, project management, workforce development, and connections to local business leaders.

#### **Support with Tax Incentives**

- State Tax Credits for businesses in high-growth sectors.
- Property Tax Exemptions for capital investment and new equipment.
- R&D Tax Credits for innovation-driven companies



#### Our Team





Rodrick Miller

President & Chief Executive

Officer



Tati Nascimento Silva Chief Business Development Officer



Camela Glean Jones
Chief Financial Officer &
Chief Operations Officer



Maria Budet
Chief Marketing Officer



George Lanza
Chief of Staff



Dr. Paula Hopkins
Executive Vice President,
Strategic Partnerships &
Funding Development



Mario J. Sacasa
Senior Vice President,
International Economic
Development



Julio Piti
Vice President, Investor
Relations & Development



Ilona Vega Jaramillo
Vice President, International
Economic Development



Madeline Mesa

Director, International

Economic Development



Marco Phanord **Director of Finance** 



Thalis Morales

Coordinator, Systems Compliance,
Economic Development



Eneida Clements
Executive Assistant
to the President & CEO



Janice Quevedo
Executive Assistant,
Finance & Administration

# O3 Building BeaconBeacon in Action









































#### **04** Building Together: Our Partners

#### Miami-Dade County



As the official economic development organization for Miami-Dade County, The Beacon Council serves as a public-private partnership representing all 34 municipalities within the region. At the core of its mission is an ongoing commitment to collaboration that fuels economic growth and prosperity for residents and businesses throughout Greater Miami. By working closely with the Mayor, the Board of County Commissioners, and numerous county teams

including the Office of Economic Development and Innovation, Miami-Dade County Public Schools, PortMiami, the Miami-Dade Aviation Department, and others, The Beacon Council is centralizing leadership, aligning priorities, and optimizing resources to tackle critical challenges that shape the economic future of this community.

Beacon's collaboration with the county has a multiplier effect for both parties' efforts, driving impact locally and globally. One of the top markets for FDI in the country, The Beacon Council partners regularly with the International Trade Commission on strategic trade missions that position Greater Miami as a world-class business hub as well as on hosting dozens of visiting trade delegations exploring what this global innovation hub has to offer. Much closer to home, the team collaborates with the County Commission on transformative projects that strengthen local communities and cultivate a vibrant, diverse economy. These partnerships are invaluable to making essential connections across industry sectors and are foundational to cultivating the pro-business climate that sets Greater Miami apart.



"Miami-Dade County is thriving as a world-class business hub—driven by an economy that embraces innovation, builds a future-ready workforce, supports small businesses, and empowers all people to succeed. As the county's economic development partner, The Beacon Council plays a pivotal role in these achievements with an impact that extends across sectors and communities to drive long-term transformational growth. In FY 2023/24, our work together supported projects that will not only create more than 10,000 new jobs but contribute \$2.5 billion to our Gross Regional Product and generate \$16.6 million in recurring revenue for Miami-Dade County.

As The Beacon Council prepares to celebrate its 40th anniversary, I look forward to commemorating the many ways they have shaped our local economy over the past four decades and continuing our partnership to drive sustainable growth, unlock new opportunities, and shape an even brighter future for Greater Miami."

# **Daniella Levine Cava**Mayor of Miami-Dade County

# Miami-Dade County 2023-2024 Board of County Commissioners





Chairman Oliver G. Gilbert, III **District 1** 



Vice Chairman Anthony Rodriguez **District 10** 



Commissioner Marleine Bastien **District 2** 



Commissioner Keon Hardemon **District 3** 



Commissioner Micky Steinberg **District 4** 



Commissioner Eileen Higgins **District 5** 



Commissioner Kevin M. Cabrera **District 6** 



Commissioner Raquel A. Regalado **District 7** 



Commissioner Danielle Cohen Higgins **District 8** 



Commissioners Kionne L. McGhee **District 9** 



Commissioner Roberto J. Gonzalez **District 11** 



Commissioner Juan Carlos Bermudez **District 12** 



Commissioner René Garcia **District 13** 

# **04 Building Together: Our Partners**Beacon's Founders & Past Chairs

With deep appreciation, we applaud our founders and Past Chairs. The success of The Beacon Council today was built on the foundation laid by our leaders. For your guidance yesterday, today and tomorrow, we thank you.

1985-1986	Theodore Hoepner*	2004-2005	Benjamin J. Mollere
1985-1986	Sidney Levin*	2005-2006	Neisen Kasdin
1986-1987	David R. Parker	2006-2007	Angel Medina Jr.
1987-1988	Merrett R. Stierheim*	2007-2008	Pete Pizarro
1988-1989	Robert Epling	2008-2009	Tere Blanca
1989-1990	Phil de Montmollin	2009-2010	Alexandra Villoch
1990-1991	Governor Jeb Bush	2010-2011	Jack Lowell
1991-1992	Burton Landy	2011-2012	Alan Becker
1992-1993	Modesto Maidique, Ph.D.	2012-2013	Joe Pallot
1993-1994	Williams Myers	2013-2014	Sheldon Anderson
1994-1995	Carlos Palomares	2014-2015	Donna Abood
1994-1995 1995-1996	Carlos Palomares Robert Beatty	2014-2015 2015-2016	Donna Abood Ernie Diaz
1995-1996	Robert Beatty	2015-2016	Ernie Diaz
1995-1996 1996-1997	Robert Beatty Carol Wyllie	2015-2016 2016-2017	Ernie Diaz Jaret Davis
1995-1996 1996-1997 1997-1998	Robert Beatty Carol Wyllie Adolfo Henriques	2015-2016 2016-2017 2017-2018	Ernie Diaz Jaret Davis Nelson Lazo
1995-1996 1996-1997 1997-1998 1998-1999	Robert Beatty Carol Wyllie Adolfo Henriques George Foyo	2015-2016 2016-2017 2017-2018 2018-2019	Ernie Diaz  Jaret Davis  Nelson Lazo  Penny Shaffer, Ph.D.
1995-1996 1996-1997 1997-1998 1998-1999 1999-2000	Robert Beatty Carol Wyllie Adolfo Henriques George Foyo Fred Messing	2015-2016 2016-2017 2017-2018 2018-2019 2019-2020	Ernie Diaz  Jaret Davis  Nelson Lazo  Penny Shaffer, Ph.D.  Hugo Castro
1995-1996 1996-1997 1997-1998 1998-1999 1999-2000 2000-2001	Robert Beatty Carol Wyllie Adolfo Henriques George Foyo Fred Messing Mario del Valle	2015-2016 2016-2017 2017-2018 2018-2019 2019-2020 2020-2021	Ernie Diaz  Jaret Davis  Nelson Lazo  Penny Shaffer, Ph.D.  Hugo Castro  Gary Goldfarb

\*1985 Co-Founders







"Communities, like the individuals who inhabit them, require direction. Dade County is no exception., particularly in the area of economic development. The Beacon Council project has allowed a consensus to build within the community, an acknowledgment of our strengths, and a recognition that we must coordinate our diverse interests into planned action to address our future needs.

As a result of the Beacon Council effort, the new organization now has a plan of action, a sense of direction. The tremendous effort that resulted in the strategic plan must now be embraced by the entire community.

Together, we can attain the goals set forth in this plan and propel our community to the greatness it so richly deserves."

# Sidney Levin, Theodore Hoepner, and Merrett R. Stierheim

Tri-Chairman, The Beacon Council, November 15, 1985

#### IN MEMORIAM



Merrett R. Stierheim (1933-2024) Beacon Council Founding Co-Chairman, 1985 Board Chair 1987-1988



**John "Jack" Lowell, Jr.**(1943-2024)

Beacon Council Board Chair 2010-2011

#### **04** Building Together: Our Partners

#### 2023-2024 Officers & Board of Directors



Juan Carlos Liscano
American Airlines
Chair



Christine Barney rbb communications Chair-Elect



Newton Sanon
OIC of South Florida
Secretary



Basil Khalil
FedEx Latin America
Treasurer



Yolanda Cash Jackson Becker Immediate Past Chair



Ashlee Wright
WOT Educational Services
At-Large Director



Tony Dias
JonesDay
At-Large Director



Rodrick Miller

Miami-Dade Beacon Council

President & CEO

Donna Abood, Avison Young Steve Adkins, Greater Miami LGBTQ Chamber Michael Allen, Barry University Sheldon Anderson, Grove Bank & Trust David A. Armstrong, St. Thomas University Carlos Arrizurietta, Northern Trust Roderick Barnes, Jones Lang Lasalle Christine Barney, rbb Communications Brittnie Bassant, Chamber South Rick Beasley, CareerSource South Florida George Bermudez, Bank of America Philippe Bien-Aime, City of North Miami Veronica Birch Flores, First National Bank of South Miami Tere Blanca, Blanca Commercial Real Estate Esteban L. Bovo, Jr., City of Hialeah Demi Busatta Cabrera, Florida House of Representatives Yolanda Cash Jackson, Becker

Hugo Castro, Equitable Advisors, LLC

Joe Chi, CAMACOL (Latin Chamber of Commerce of the U.S.A.) Ralph Cutie, Miami-Dade Aviation Department Jaret Davis, Greenberg Traurig, LLP Melanie Dickinson, South Florida Business Journal Alix Deslume, City of North Miami Jose Dotres, PhD, M-DC Public Schools Albert Dotson Jr., Bilzin Sumberg Jeffrey Feldman, Trailblazer Armando Fernandez, Florida Power & Light Rebecca Fishman Lipsey, The Miami Foundation Christi Fraga, City of Doral Julio Frenk, University of Miami Dan Gelber, City of Miami Beach Gary Goldfarb, Interport Group of Companies Xavier Gonzalez, Kaseya George Hanbury II, Nova Southeastern University Jaffus Hardrick, Florida Memorial University



Rodney Harris, City of Miami Gardens

Felecia Hatcher-Pearson, Black Ambition

Austin Hollo, Florida East Coast Realty Inc

Symeria Hudson, United Way of Miami-Dade

Kenneth Jessell, Florida International University

Vanessa Johannes, Carlton Fields

Norma Kenyon, University of Miami

Basil Khalil, FedEx Express Latin America

Grant Killingsworth, CBRE

Mark Knight, Jackson Health System

Eric Knowles, Miami-Dade Chamber of Commerce

Richard Kuper, Miami-Dade County League of Cities

Vince Lago, City of Coral Gables

Burton Landy, Harper Meyer Perez Hagen Albert Dribin

& DeLuca LLP

Nelson Lazo, Baptist Health South Florida

Daniella Levine Cava, Miami-Dade County

Juan Carlos Liscano, American Airlines

Liliam Lopez, South Florida Hispanic Chamber

Steven Losner, City of Homestead

Matthew Love, Nicklaus Children's Health System

Robert Lozano, Wells Fargo

Andrew J. Markus, Carlton Fields

Bob McFarlin, Miami Herald

Raul Moas, John S. and James L. Knight Foundation

Ben Mollere, Baptist Health South Florida

Roberto Muñoz, The Global Financial Group

Yolanda Nader, Dosal Tobacco Corporation

Joseph Pallot, HEICO Corporation

Carlos Perez, BankUnited

Pablo Pino, TD Bank

Gerald "Jerry" Plush, Amerant Bank

Claudia Puig, Univision Communications

Madeline Pumariega, Miami Dade College

Olga Ramudo, Express Travel

Raquel Regalado, Miami-Dade County

Christopher Roberts, Bean Automotive Group

Walter Robinson, Robinson Commercial Real Estate

Victor Ruiz, JP Morgan Chase & Co.

Brian San Miguel, Truist/BB&T Bank

Alfred Sanchez, Greater Miami Chamber of Commerce

Newton Sanon, OIC of South Florida

Penny Shaffer, Board Chair, United Way Miami

Ron Shuffield, Berkshire Hathaway HomeServices

**EWM Realty** 

Ken Stiles, Stiles Realty Co.

Francis Suarez, City of Miami

Emmanuel Tormes, The Boeing Company

N.K. "Trip" Tripathy, Kaufman Rossin, CPA Advisors

Mark Trowbridge, Coral Gables Chamber of Commerce

Aviv Tzur, Avbiz Aerospace Ventures, Inc

Antonio Villamil, The Washington Economics Group

Rogelio Villareal, Ocean Bank

Alexandra Villoch, Baptist Health Foundation

David Wagner, Florida Blue

Hydi Webb, PortMiami

David Whitaker, Greater Miami Convention & Visitors Bureau

Ashlee Wright, WOT Educational Services



#### **04** Building Together: Our Partners

#### Thank You to Our 2023-2024 Investors



#### Sustaining











**Benefactor** Bank of America

**Dosal Tobacco Corporation** 

Eulen America

Florida Power & Light / FPL Greenberg Traurig, LLP

LeverX

Mowery & Schoenfeld, LLC

Nicklaus Children's Health System

Pacific National Bank rbb Communications Sidley Austin LLP **TelevisaUnivision** 

Tinsley Family Concessions LLC

University of Miami

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