

MIAMI-DADE BEACON COUNCIL



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Public-Private Partnership



“Miami-Dade County is a rapidly-changing and growing area. Trade, economic trends, immigration and the environment are among the many influences that have a direct impact on our collective quality of life,” said Miami-Dade County Mayor Carlos A. Gimenez. “Miami-Dade Beacon Council promotes our community as a global business destination, helps companies locate and expand, and leads initiatives that grow our local economy and add high-paying jobs. This annual report will provide you with just some of the highlights of the past year’s accomplishments.”

>> CARLOS A. GIMENEZ, MIAMI-DADE COUNTY MAYOR

MIAMI-DADE BEACON COUNCIL 2015-2016 LEADERSHIP



>> **ERNIE DIAZ**
CHAIR, TD BANK



>> **JARET L. DAVIS**
CHAIR-ELECT,
GREENBERG
TRAURIG



>> **PATRICIA THOMPSON**
SECRETARY, CARLTON
FIELDS



>> **YOLANDA R. NADER**
TREASURER, DOSAL
TOBACCO



>> **DONNA ABOOD**
IMMEDIATE PAST CHAIR,
AVISON YOUNG



>> **LARRY K. WILLIAMS**
PRESIDENT & CEO,
MIAMI-DADE
BEACON COUNCIL

MIAMI-DADE COUNTY COMMISSION

JEAN MONESTIME
Chair, District 2

ESTEBAN BOVO, JR.
Vice Chair, District 13

BARBARA J. JORDAN
District 1

AUDREY M. EDMONSON
District 3

SALLY A. HEYMAN
District 4

BRUNO A. BARREIRO
District 5

REBECA SOSA
District 6

XAVIER L. SUAREZ
District 7

DANIELLA LEVINE CAVA
District 8
Miami-Dade Beacon
Council Board

DENNIS C. MOSS
District 9

JAVIER D. SOUTO
District 10

JUAN C. ZAPATA
District 11

JOSÉ “PEPE” DIAZ
District 12

2015-2016 Results

1,762
NEW JOBS

1,078
JOBS
RETAINED

1.04
MILLION
in new
square
footage

43
companies
expanded or
relocated

332
of new jobs
created in
urban sector

\$41.9
MILLION+
of new capital
investment in
urban sector

\$188.2
MILLION+
in new capital
investment

151
business
visitations

131
small
businesses
engaged



Global Business Development



4 Foreign and 6 Domestic Business Development Missions

Companies investing in Miami-Dade County represent the following countries:

Argentina, Brazil, Canada, Germany, Greece, France, Hong Kong, Korea, Spain and the U.S.

Delegations hosted: **Belarus, Bosnia & Herzegovina, Brazil, Czech Republic, France, Israel, Spain, Netherlands, Switzerland and Singapore.**

Special guests: the **Governor General of Canada** and **Past Presidents of Bolivia, Guatemala and Uruguay, U.S. Ambassador to Spain and South African Ambassador.**

NEW AND EXPANDING **COMPANIES ASSISTED**

Almod Diamonds Limited
Alpha Trade
Amazon
Avante USA
Bousa Brewing Company
Break The Cup
Bunches To Go
Captiva Containers
CEEK VR
CEPCO Contracting
Cube Care
District 900
Dr. Smood
EMD Serono
Florida Minerals
Freebee
Geoglobal USA
Grupo Las Rosas USA
Ingapan
Innova Eco Building System
Innovation Senior Management
Lamaignere USA
LoonyBum USA
Morrison USA
OneBox USA
Owatrol Coatings USA
PME Port
Sankara
Sherpa Water
Showroom Logic
SourceCulture
Synchroteam
Tecnomcom USA
Telefonica USA
Topp Solutions
United Parcel Service
Univision Network
Vectornate USA
Way Back Int'l Debt Collector
Weblogs
Westernacher & Partner Consulting
Zemsania

*at time of print.

Rankings

MIAMI: The Perfect Destination for Business

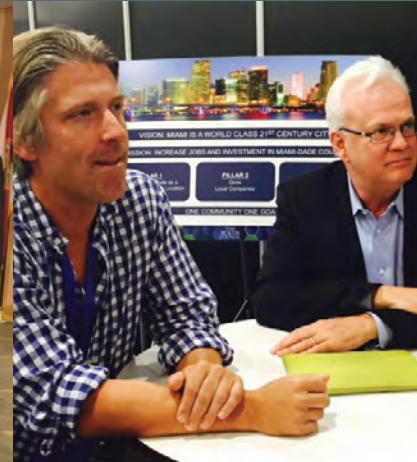
BUSINESS

- #1 **HAPPIEST PLACE TO WORK**, Forbes
- #2 **MOST STARTUP ACTIVITY**, Kauffman Foundation
- #3 **JOB GROWTH IN FINANCIAL SERVICES IN THE U.S.**, Headlight Data
- #6 **SMALL BUSINESS ACTIVITY NATIONALLY**, Kauffman Foundation



TALENT

- 1ST U.S. SCHOOLS DISTRICT** to provide WIRELESS CONNECTIVITY to all its schools
- 4 Miami-Dade Public Schools **RANKED IN TOP 100 NATIONALLY**
 - Best High Schools, US News & World Report
- 5 Miami-Dade Public Schools **RANKED IN TOP 10 IN FLORIDA**
 - Best High Schools, US News & World Report





GLOBAL

- 1ST IN INTERNATIONAL FREIGHT IN U.S.** — Miami International Airport
- #1 BEST CITY FOR BUSINESS IN LATIN AMERICA** — America Economia
- #2 INTERNATIONAL FLIGHT PASSENGERS** — Miami International Airport
- #3 MOST INTERNATIONAL CONSULATES** trade offices and binational chambers of commerce



QUALITY OF LIFE

- #1 FLORIDA COUNTY FOR HEALTHY LIFESTYLE CHOICES** — Livability.com
- #4 HEALTHIEST CITY IN US** — Livability.com
- #5 WALKABILITY NATIONWIDE** — Walkscore.com



Engagement

ONE COMMUNITY ONE GOAL

Miami-Dade's community-wide strategic plan adds high paying jobs.



One Community One Goal is a roadmap for Miami-Dade County's future economic development success. Since its inception, the community has championed the implementation of One Community One Goal, a Miami-Dade Beacon Council led initiative. Enacting recommendations, creating relationships between organizations to solve local challenges, and developing dialogues between the business community and the major education institutions have all been results of this initiative.

"We have seen an increase of 44,000 jobs in Miami-Dade County since 2012 within the high-skilled, high-wage target industries," said Dr. Tony Villamil, Washington Economics Group Founder & Principal and Miami-Dade Beacon Council's Economic Roundtable Chair during the fourth annual OCOG Report to the Community event.

- Job growth across Miami-Dade business sectors rose by more than 111,000 jobs since 2012
- Average wages in the target industries reached \$62,688/year

As a result of a community-wide collaboration, OCOG created a business environment that resulted in surpassing all job-creation goals in 2016.

The Academic Leaders Council formed through OCOG includes presidents from all the local major universities, colleges and the Miami-Dade Public School System. The group launched the Talent Development Network, an online platform with paid internship opportunities for students.

MIAMI-DADE BEACON COUNCIL TARGET INDUSTRY AND MARKET COMMITTEES

Six industry and four market committees implement economic development strategy by helping drive job generating investments that offer high paying jobs and promising career paths. The committee chairs provide direction and leadership for their committee's goals which support the business development mission of the Miami-Dade Beacon Council to market, grow and shape the local economy.

Market, Grow, Shape

Each committee sets specific goals to increase jobs and investment in their sector. They implement programs to strengthen industry clusters, attract new business, strengthen the talent pipeline and help local companies expand. The committees work closely with community leaders to implement One Community One Goal recommendations that are respective to their industry.

AVIATION

BANKING AND FINANCE

CREATIVE DESIGN

INTERNATIONAL

LIFE SCIENCES AND HEALTHCARE

NEW LEADERS TASKFORCE

SMALL BUSINESS

TECHNOLOGY

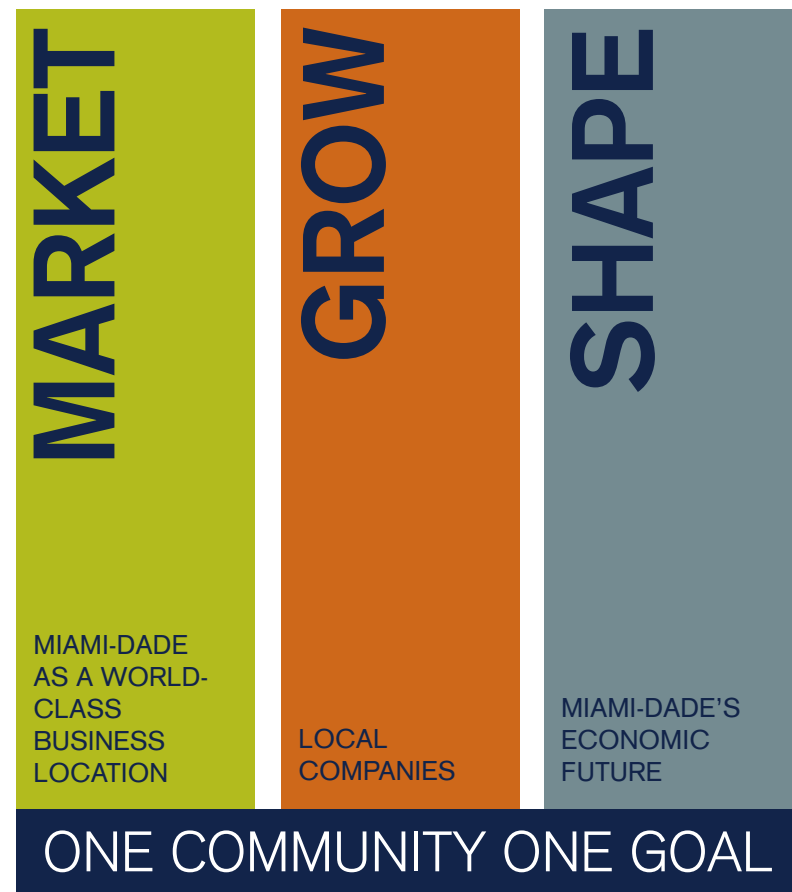
TRADE AND LOGISTICS

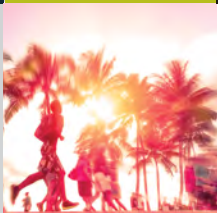
URBAN INITIATIVES



VISION: MIAMI IS A WORLD CLASS 21ST CENTURY COMMUNITY

MISSION: INCREASE JOBS AND INVESTMENT IN MIAMI-DADE COUNTY





Investment

SUSTAINING

American Airlines
MBF Healthcare Partners
Miami Herald Media Company

A Customs Brokerage
AAR Corp. - Aircraft Services
Accor
ActionCoach
AIMS International USA
Akerman
Allen, Dyer, Doppelt, Milbrath & Gilchrist
Alvarez & Marsal Taxand
Amadeus North America
Areas USA
Arnstein & Lehr
Atlantic Broadband
Auxis
Avbiz Aerospace Ventures
Avison Young
AXA Advisors
B2B CFO
Baker & McKenzie
BankUnited
Baptist Health South Florida
Barfield
Barnes International Real Estate

BENEFACTOR

Florida East Coast Industries
Florida Power & Light
Greenberg Traurig
Lennar International
Bank of America Merrill Lynch

BBVA Compass
BDO USA
Becker & Poliakoff
Benjamin Douglas Consulting
Bilzin Sumberg
Blanca Commercial Real Estate
Bohlmann Accounting Group
Boston Consulting Group
Carlton Fields
Carolina Rendeiro
CBRE
Cherry Bekaert
City National Bank
City Year
Coastal Construction
Colonial Press International
Community Bank of Florida
Compass Office Solutions
Conrad Miami
Continental National Bank
Coral Gables Executive Physicians
Covanta- Dade Renewable Energy Ltd.

Cozen O'Connor
CPF Investment Group
Cristal Credit International
Daszkal Bolton
Datamyne
Dedienne Aerospace
Diageo
Discovery Networks Latin America/Iberia
Diversified Search Odgers & Berndtson
Dosal Tobacco Corporation
East Miami
EPIC Hotel
Ernst & Young
EWM Realty International
Executive Air Services
Express Travel
F&E Aircraft Maintenance
Fashion Shows
FedEx Express Latin America
Fifth Third Bank
FirstBank Florida
Fleitas PLLC
Florida Blue
Florida International University
Florida Trend Magazine
Foley & Lardner
Friends of WLRN
FTZ World Services
Fuerst, Ittleman, David & Joseph, PL
Gardiner & Theobald, Inc.
Genovese Joblove & Battista
Genventure
Gossett Marketing
Grant Thornton
GrayRobinson
Greater Miami Chamber of Commerce

Greater Miami Convention & Visitors Bureau
 Gresham Smith & Partners
 Gunster
 Hastings & Hastings
 HEICO Corporation
 Hernandez & Company, CPAs
 Holland & Knight
 HSBC Bank
 Hunton & Williams
 International Air Transport Association
 IMG
 Informatica ECI
 Integra Realty Resources - Miami/Palm Beach
 International Atlantic
 Interport Group of Companies
 Interval International
 Invest Miami - Capital Analytics Associates
 Jackson Health System
 Jade Associates
 JBCCconnect
 Jones Lang Lasalle
 JP Morgan Chase & Co.
 JTZ Publishing
 JW Marriott Marquis Miami
 Kaufman Rossin, CPA Advisors
 KLX Aerospace Solutions
 Knoll
 KPMG
 Lasarte Law
 LATAM Airlines
 Leo A. Daly
 Lesesne Media Group
 Lyoness Management Americas Inc.
 Magic City Casino
 Mandarin Oriental Miami
 Marsh & McLennan Agency
 McDermott Will & Emery
 MDW Insurance Group

Mercantil Commercebank
 Miami Association of Realtors
 Miami-Dade County
 Miami Innovation District
 Miami International University of Art & Design
 Miami Lighthouse for The Blind & Visually Impaired
 Miami Marlins
 Miami Parking Authority
 Morrison, Brown, Argiz & Farra
 MSI Consulting
 Multivision Video and Film
 NAI Miami
 New Horizons Computer Learning Centers
 News Service of Florida
 Nicklaus Children's Hospital
 Northern Trust
 Novela Law
 Ocean Bank
 Ofizzina
 OIC of South Florida
 One Biscayne Tower
 OneUnited Bank
 Perez Art Museum Miami
 Performance Foodservice
 Perry Ellis International
 Pete De La Torre Enterprises
 Phunware
 Pointe Group Advisors
 Port of Miami-Dade
 Prologis
 Property Tax Appeal Group
 Publix Super Market
 rbb Public Relations
 RICOH USA
 Roar Media
 Robinson Commercial Real Estate
 Rosenberg Realty
 RSM US

RTKL Associates
 Ryder System
 Sabadell United Bank
 Shutts & Bowen
 Sigma Technologies
 Skanska USA Building
 Sofitel Miami
 South Florida Business Journal - BizJournals
 Special Events Catering by Les
 Steelcase
 Stiles Realty
 Strategic Systems
 SunTrust Bank
 Swire Properties
 Tanenbaum Harbor of Florida
 TD Bank
 Technology Foundation of the Americas
 Telefonica USA
 The Biltmore Hotel
 The Boeing Company
 THE COLLECTION
 The Conroy Martinez Group
 The Graham Companies
 The Hogan Group
 Tiffany & Co.
 TotalBank
 Tower Commercial Real Estate
 Transwestern Commercial Services
 Turkel Brands
 United States Blood Bank
 Victoria & Associates Career Services
 Wells Fargo
 White Owl Consulting
 Williamson Cadillac, Buick, GMC
 Workscapes South
 Wragg & Casas Strategic Communications
 YearUp South Florida





At **Florida Power & Light Company** we are working together with the communities we serve to make Florida an even better place to raise a family and do business.

#FPLCares

CHANGING THE CURRENT.  **FPL**

Stay a Step Ahead

You don't have to be an expert – that's our job.

As one of the nation's top accounting and advisory firms, technical expertise and industry knowledge define us, while client experience and commitment to community set us apart.

MBAF is proud to support the Beacon Council in their efforts to help companies grow and achieve their goals.

Savings

Certificates of Deposit

Business

Online Banking

The 1 For Miami

Checking

Mortgages



1firstbank.com

Brickell | Coral Gables | Deerfield | Doral | Hialeah | Kendall | Margate | Pembroke Pines | Pinecrest | Sunrise | Westchester



FirstBank Florida is a division of FirstBank Puerto Rico. All loans are subject to credit approval.



A Different Approach to Miami Commercial Real Estate

- Landlord Representation
- Investment Sales
- Multi-family
- Tenant Representation
- Property Management

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Tel: 305.446.0011
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American Airlines 

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IMMEDIATE

OCCUPANCY



Premium locations and preferred terms available for sale or lease.

- Centrally located** in the heart of Coral Gables, minutes from the airport & Downtown
- Premium offices** with spectacular Miami skyline views
- Efficient column-free floor plates** and terraces at no additional charge
- Covered parking** ratio at 4 spaces per 1,000 SF
- Elegant penthouse** featuring 12-foot ceilings
- Ultra-contemporary lobby** with on-site retail and security on premises
- 2020 is pre-wired** for telephone, internet, video conferencing/security, digital/HD TV

2020
PONCE

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Donna Abood / donna.abood@avisonyoung.com

EXCLUSIVE LISTING AGENTS

Joe Abood / joe.abood@avisonyoung.com



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stands for coming soon

Miami Cancer Institute at **Baptist Health South Florida** is changing the face of cancer care with a new state-of-the-art, \$430 million facility – spreading its mission of hope, caring and innovation through a powerful alliance with Memorial Sloan Kettering Cancer Center, a comprehensive team of esteemed cancer specialists and the only proton therapy center in South Florida. That's a big breakthrough in the fight against cancer. Join us, and together we can make C stand for cure.

Become a Miami Cancer Institute champion of cancer research and treatment by donating at **MiamiCancerInstitute.com**



Miami Cancer Institute

BAPTIST HEALTH SOUTH FLORIDA

A not-for-profit organization supported by philanthropy and committed to our faith-based charitable mission of medical excellence

Thank You

*To Our Beacon Council Leadership For Providing A Foundation For
The Economic Success of Our Greater Miami Community.*

ALHAMBRA

AVENTURA

BRICKELL

COCONUT GROVE

CORAL GABLES-SOUTH MIAMI



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LAS OLAS

KEY BISCAYNE

MIAMI BEACH

PINECREST-PALMETTO BAY

WESTON TOWN CENTER

Thank you.

The South Florida Business Journal
would like to thank The Beacon Council
for their years of dedication to our community.

SOUTH FLORIDA BUSINESS JOURNAL

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DOSAL TOBACCO

Proud 54-year
history in
Miami-Dade
County

Family-owned
private company
invested in our
community

Created
over 300 jobs
throughout
Florida

*We thank Ernie Diaz for his commitment and leadership as the
2015-16 Chair of the Miami-Dade Beacon Council
and welcome incoming 2016-17 Chair Jaret Davis.*

*We look forward to another year of economic growth benefiting
Miami-Dade businesses and residents.*

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